

## Message Text

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PAGE 01 STATE 139809  
ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-08 NSAE-00 ICA-11  
TRSE-00 EUR-12 DOE-15 ISO-00 SOE-02 /049 R

DRAFTED BY COM/OEA MTHOMPSON:JLB  
APPROVED BY EB/EWT BRUFURNES  
EPWALINSKY DIR,PPD,OEA,BTR  
-----052501 021644Z /46

P 021544Z JUN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY BELGRADE PRIORITY

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EXCON

E.O. 11652: N/A

TAGS: ESTC, YO

SUBJECT: MOTOROLA--CONSIGNMENT GOODS

1) MOTOROLA CORP. HAS WRITTEN COMMERCE TO INQUIRE RE  
ESTABLISHMENT OF STOCK OF CONSIGNMENT GOODS IN YUGOSLAVIA  
FOR LATER RESALE. THE COMPANY WILL USE ITS AGENT  
ELEKTROTEHNA-LJUBLJANA FOR THIS PURPOSE.

2) MOTOROLA POINTS OUT THAT "YUGOSLAV REGULATIONS ON  
CONSIGNMENT STOCKS ARE QUITE STRICT. THEY MUST BE SET UP  
IN A BONDED WAREHOUSE, THEY ARE UNDER CONSTANT CUSTOMS  
CONTROL WITH MONTHLY AUDITS BEING EXERCISED BY CUSTOMS."  
THE COMPANY ASKS IF COMMERCE WOULD PERMIT SHIPMENTS TO  
SUCH STOCK WITHOUT A YUGOSLAV END-USE CERTIFICATE, WITH  
THE UNDERSTANDING THAT EUC WILL BE MADE AVAILABLE WHEN  
THE GOODS ARE REMOVED FOR SALE.

LIMITED OFFICIAL USE

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PAGE 02 STATE 139809

3) SINCE COMMERCE HAS RECEIVED EUC'S WITH SUPPLEMENTS  
THAT STATE "ZA KONSIGNACIJU" IN LIEU OF THE END-USER,  
MOTOROLA IS APPARENTLY UNAWARE THAT THE ECONOMIC CHAMBER  
ISSUES EUC'S FOR CONSIGNMENT GOODS. (COMMERCE HAS  
ACCEPTED SUCH EUC'S ON A SELECTIVE BASIS.) IN ANOTHER  
LETTER, MOTOROLA HAS FURTHER EXPLAINED THAT NO ITEM CAN

LEAVE FROM THE CUSTOMS-CONTROLLED CONSIGNMENT STOCK

WITHOUT A YUGOSLAV END-USE CERTIFICATE.

4) COMMERCE WOULD APPRECIATE THE EMBASSY'S ADVICE  
WHETHER MOTOROLA'S STATEMENTS ARE ACCURATE. IF SO,  
HOW DO THE EUC SUPPLEMENTS MARKED "ZA KONSIGNACIJU"  
RELATE THERETO?

5) AN EARLY REPLY WOULD BE APPRECIATED. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, STRATEGIC TRADE CONTROLS, END USE CHECKS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE139809  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JLB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780231-0581  
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**Handling Restrictions:** n/a  
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**Legacy Key:** link1978/newtext/t197806101/aaaadjbs.tel  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 5810777c-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Event:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2140749  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MOTOROLA--CONSIGNMENT GOODS 1) MOTOROLA CORP. HAS WRITTEN COMMERCE TO INQUIRE RE ESTABLISHMENT OF STOCK OF CONSIGNMENT GOODS IN YUG  
**TAGS:** ESTC, YO, MOTOROLA CORP  
**To:** BELGRADE  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/5810777c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014